

JUAN CARLUCCIO
juan.carluccio@banque-france.fr
juan.carluccio@gmail.com
+33677357305
www.juan.carluccio.com
Updated May 2017.

Current Positions

Senior Research Economist, Banque de France.
Reader in International Trade, University of Surrey.

Research Interests

International Trade, Multinational Firms.

Education

- 2005-2009** **EHESS and Paris School of Economics (PSE)**, Paris, France.
PhD in Economics (with highest honors).
Thesis Title: “Essays on Globalization and Industrial Structure”.
Advisor: Thierry Verdier.
Committee: Thierry Mayer, Gianmarco Ottaviano, Diego Puga, Stephen Redding.
- 2004-2005** **EHESS and Paris School of Economics (PSE)**, Paris, France.
Master “Analyse et politique économiques”- 2nd year (Mention *Bien*).
- 2002-2003** **London School of Economics and Political Science, London, UK.**
MSc in Economics (obtained with *Merit*).
- 1995- 2000** **Universidad de Buenos Aires**, Facultad de Ciencias Económicas, Argentina.
Bachelor in Economics (6-year degree).

Publications

“Fragmentation and Wage Inequality: Insights from a Simple Model,” with Ivar Ekeland and Roger Guesnerie, *Annals of Economics and Statistics*, Special Issue in the Honor of E. Malinvaud, forthcoming.

“The Impact of Worker Bargaining Power on the Organization of Global Firms,” with Maria Bas, *Journal of International Economics*, 2015, 96(1),162-181.

“Trade, Wages, and Collective Bargaining: Evidence from France” with Denis Fougère and Erwan Gautier, *The Economic Journal*, 2015, 584, 803-837.

“Foreign Entry and Spillovers with Technological Incompatibilities in the Supply Chain,” with Thibault Fally, *Journal of International Economics*, 2013, 90(1), 123-135.

“Global Sourcing under Imperfect Capital Markets,” with Thibault Fally, *Review of Economics and Statistics*, 2012, 94(3), pp. 740-763.

Working papers

“The impact of trade shocks on collective wage bargaining agreements,” with Denis Fougère and Erwan Gautier, CEPR Discussion Papers 11289.

“Offshoring and Skill Upgrading in French Manufacturing: a Hecksher-Ohlin-Melitz View,” with A. Cunat, H. Fadinger and C. Fons-Rosen. CEPR DP DP10864. Best conference paper award 2015, 8th FIW Research Conference “International Economics”.

Work in progress

“Trade and firm creation,” with T. Fally.

“Trade liberalization and firm-level prices,” with E. Gautier and S. Guilloux-Nefussi.

Reports and non-academic publications

“L’Argentine après le défaut : conditions d’accès aux marchés internationaux de capitaux et choix de politiques économiques “non conventionnelles””, with Julio Ramos-Tallada, *Revue d’économie financière*, 2016.

“How do house prices affect wages? A comparison between France and Germany,” *Quarterly Selection of Articles-Banque de France*, Summer 2014.

“L’impact de l’évolution des prix immobiliers sur les coûts salariaux, comparaison France-Allemagne,” *Bulletin de la Banque de France*, 2eme trimestre 2014.

“Globalisation and labour market outcomes: an overview of the conference organised by the Banque de France on 16 and 17 May 2013,” with Vincent Vicard, *Quarterly selection of articles - Banque de France*, issue 31, pages 87-95, Autumn 2013.

“Corporate finance and economic activity in the euro area,” Occasional Paper Series 151, European Central Bank, 2013 (collaboration).

“World Trade Report 2004”, World Trade Organization, Geneva (collaboration).

“The Privatization Process in Argentina from a Balance of Payments’ Point of View,” 2000, Ministry of Economy of Argentina.

“An analysis of Argentina’s Imports: 1997,” 1998, Ministry of Economy of Argentina.

Teaching Experience

Surrey Business School, University of Surrey:

2013- International Trade (Graduate and Undergraduate).

2014-2016 Comparative Country Studies (Undergraduate).

Paris School of Economics, Master “Empirical and Theoretical Economics”:

2011-2013 Topics in Applied International Trade (2nd year).

2010-2011 Advanced International Trade (2nd year, joint with Matthieu Crozet).

Teaching assistant: Paris School of Economics (2006-2008), Sciences Po, MPA (2008), Université Paris-Sorbonne (in French) (2008), University of Buenos Aires (in Spanish) (1999 - 2000).

Previous Academic Positions

2009-2010 Post-doctoral Research Fellow (ATER), Collège de France, under the supervision of Prof. Roger Guesnerie.

2008-2009 Teaching Assistant (ATER), Université Paris-Sorbonne Paris IV, for Prof. Claudia Senik.

Awards

Best conference paper award 2015, 8th FIW Research Conference “International Economics”, Special Distinction from the French Economic Association for best PhD thesis (2010), Robert Solow fellowship (2009), Special Distinction “Institut Cedimes” Prize in Global Development

(2008), Eiffel Scholarship, Ministry of Foreign Affairs, France (2005-2008), British Chevening Scholarship, British Foreign and Commonwealth Office (2003).

Short Visits

Centre for Economic Performance, London School of Economics (Sep - Dec 2009); Universidad de San Andres (Jul-Ago 2010); Fundação Getulio Vargas, Rio de Janeiro (Jul-Ago 2008).

Professional Activities

Referee for: *American Economic Review*, *American Economic Journal: Economic Policy*, *B.E. Journal of Economic Analysis and Policy*, *Bulletin of Economic Research*, *Canadian Journal of Economics*, *Economic Journal*, *Economic Letters*, *Economic Theory*, *European Economic Review*, *Economie Internationale*, *International Economic Review*, *International Journal of Economics and Finance*, *Macroeconomic Dynamics*, *North American Journal of Economics and Finance*, *Journal of Business Economics and Management*, *Journal of Economics and Management Strategy*, *Journal of Economic Theory*, *Journal of International Economics*, *Journal of International Trade and Economic Development*, *Journal of Regional Science*, *Revue d'Economie Politique*, *Revue économique*.

Scientific Committee: LACEA-LAMES 2013/2017, DEGIT 2017, Spring Meeting of Young Economists 2008.

Co-organizer of the workshop "Globalisation and labour market outcomes," Banque de France, May 2013. Member of the SCIFI-GLOW Network, Collaborative Project European Commission-CEPR.

Conference and Seminar Presentations

- 2017** AFSE Anual Congres 2017, 2017 Conference of the Global Forum on Productivity - OECD, Trade and Labor Market Seminar - Paris 1.
- 2016** Tinbergen Institute, OFCE, EHESS.
- 2015** University of Surrey, Universidad de San Andres.
- 2014** University of Nottingham, University of Copenhagen, RES Conference, Banque de France.
- 2013** CESIFO-U. of Munich, National University of Singapur, University of Surrey, Banque de France, AFSE.
- 2012** Banque de France, IFN Stockholm, U. of Bergen.
- 2011** LUISS Guido Carli, Banque de France, Universidad de San Andres, BCRA.
- 2010** AEA 2010 meeting, University of Warwick, Boston College, Université de Québec à Montréal, Université de Paris 1, Universidad de San Andres, Central European University, University of Munich, CEPPII, ELSNIT, Banque de France, Université du Maine (T2M), Université de Lyon (ADRES meeting), City University (UK PhD meeting).
- 2009** London School of Economics, U. Carlos III de Madrid (SCIFI-GLOW Meeting), Paris School of Economics, Universidad de San Andres, Université de Cergy-Pontoise, CORE, BETA-Strasbourg (T2M), Université de Genève.
- 2008** LAMES (FGV), LACEA(FGV), Université Paris-Sorbonne (AFSE), University of Sussex (ESRC Development Economics Conference), EEA Bocconi University, Universidad de Buenos Aires, 2008 Midwest International Economics Meeting – Univ. of Illinois at Urbana-Champaign, GEP Postgraduate Conference, Nottingham, RIEF Meetings Universidad de Barcelona.
- 2007** University of Modena, Spring Meeting of Young Economists (Hamburg), Paris School of Economics.
- 2005** UNCTAD Expert Meeting on "Positive corporate contributions to the social and economic development of host developing countries", Geneva.

Discussions

- 2016** "Profit shifting and FDI restrictions", by Mathilde Lebrand (ELSNIT); "Pro-competitive effects of globalisation on prices, productivity and markups in the Euro Area", by Raphael Lee and Mathilde Pak (INSEE); "Good Jobs and Bad Jobs in Japan: 1982-2007", by Ryo Kambayashi and Takao Kato (EHESS)
- 2015** "Transfer Pricing by Multinational Firms: New Evidence from Foreign Firm Ownerships," by Anca Cristea and Daniel X. Nguyen (Banque de France)
- 2013** "Exporters Stargate: supplying multinationals and entry into new markets," by Matej Bajgar and Beata Javorcik (Munich), "Trade Credit Financing and Exporting during the Recent Financial Crisis" by Katharina Eck (Banque de France)
- 2012** "Manufacturers and Retailers in the Global Economy," By Horst Raff and Nicolas Schmitt (IFN Stockholm).
- 2011** "Sequential exporting" by Facundo Albornoz, Hector Calvo-Pardo, Gregory Corcos, and Emanuel Ornelas (U. Buenos Aires).
- 2010** "Labour Markets During Recessions: Evidence on the Role of Wage Rigidity and Hysteresis", by Juha Kilponen, David Lodge, Rolf Strauch and Juuso Vanhala (Banque de France).

Research Experience and Other Employment

- 2005-2010** *Research assistant* and website administrator (www.dsge.net), Ecole Normale Supérieure (ENS), Paris, France.
- 2005** *Research Assistant*: “Aid and Trade” (in A. Suwa-Eisenmann and T. Verdier, Oxford Review of Economic Policy, 2007; 23: 481 - 507).
- 2003 - 2004** *Research Assistant*: “Migration and Trade”, Economic Research and Statistics Division, *World Trade Organization*, Geneva, Switzerland.
- 2004 - 2006** *Research Economist*, Economic and International Relations unit, *Nestlé*
(summer) *S.A.*, Vevey, Switzerland.
- 2005, 2007** *Consultant* for New World Consultants and The Evaluation Partnership Ltd., London, United Kingdom.
- 1998-2002** *Economist - FDI Analyst*, Secretariat of Economic Policy, *Ministry of Economy of Argentina*. Argentine Representative in the “EU-Mercosur Project of Statistical Cooperation”.

Languages

Spanish (mother tongue), English (fluent), French (fluent).